(Static Games with Complete Information)

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Outline

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(September 3, 2007)

• Definitions and examples

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- Nash Equilibrium

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- Mixed Strategies
- Maxmin Strategies and Zero-Sum Games
- Iterated Elimination of Dominated Strategies

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Strategy profile, or outcome:

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Strategy profile, or outcome:

$$s = (s_1, \ldots, s_n) \in S = S_1 \times \cdots \times S_n$$

Normal Form Games (Part 1)



Firm i = 1, 2 produces $s_i \in [0, 1]$ with 0 fixed cost and constant marginal cost $\lambda_i > 0$

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Normal form game: $N = \{1, 2\}$, $S_1 = S_2 = [0, 1]$, u_1 and u_2 above

A normal form game $\langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$ is finite if the sets of players and actions are finite

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2-player game:

	• • •	s_2	• • •
÷	• • •	• • •	• • •
s_1		$u_1(s_1,s_2); u_2(s_1,s_2)$	
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3-player game with 2 actions per player:

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Dilemma between individual and collective rationality
\Rightarrow Consider the Cournot duopoly with $\lambda_1 = \lambda_2 = b = 1$ and a = 4 assuming that firm *i* can only choose between $s_i = 1$ (high production) and $s_i = 3/4$ (low production)

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Show that it is equivalent to the following prisoners dilemma

High	production
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(10000,10000)	(12500, 9375)
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	High production	Low production
High production	(10000,10000)	$(12500, \ 9375)$
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 \Rightarrow A variant of the prisoners dilemma with asymmetric players and where cooperation is always better for one player pdf

Game Theory Action s_i of player i weakly dominates action s'_i if Game Theory Action s_i of player i weakly dominates action s'_i if

$$\forall s_{-i} \in S_{-i}, \quad u_i(s_i, s_{-i}) \geq u_i(s'_i, s_{-i}) \\ \exists s_{-i} \in S_{-i}, \quad u_i(s_i, s_{-i}) > u_i(s'_i, s_{-i})$$

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An action is strictly/weakly dominant if it dominates strictly/weakly all the others **Example.** In the following game H weakly dominates M, M weakly dominates B and H strictly dominates B. There is no dominance relation for player 2

$$\begin{array}{c|ccc} G & D \\ H & (2,0) & (1,0) \\ M & (2,2) & (0,0) \\ B & (1,0) & (0,2) \end{array}$$

Dominance is not sufficient to solve lots of games

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Coordination game.



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Coordination game.



Battle of sexes.

	a	b
a	(3, 2)	(1, 1)
b	(0,0)	(2,3)

Chicken game.



	a	b
a	(2,2)	(1,3)
b	(3,1)	(0, 0)

Chicken game.



	a	b
a	(2, 2)	(1,3)
b	(3, 1)	(0, 0)

Stag hunt.



Zero-Sum (Strictly Competitive) Games

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Matching pennies



Zero-Sum (Strictly Competitive) Games

Matching pennies



Paper, Rock, Scissors.







Figure 1: John F. Nash Jr (1928–)





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Stability concept: situation in which no player has a unilateral incentive to deviate from his strategy

Definition. A Nash equilibrium (in pure strategies) of

 $\langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$

is a profile of actions $s^* = (s_1^*, \ldots, s_n^*) \in S$ such that the action of each player is a best response to others actions, i.e.,

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$$u_i(s_i^*, s_{-i}^*) \ge u_i(s_i, s_{-i}^*), \quad \forall \ s_i \in S_i, \ \forall \ i \in N$$

If each player *i* strictly prefers action s_i^* , i.e.,

$$u_i(s_i^*, s_{-i}^*) > u_i(s_i, s_{-i}^*), \quad \forall \ s_i \neq s_i^*, \ \forall \ i \in N$$

then s^* is a strict Nash equilibrium

Proposition.

> If s_i is strictly dominated then s_i is never played at a Nash equilibrium

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Proof. rightarrow (by definition)

A Nash equilibria and Pareto optimal solutions in the previous finite games?

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Example. Two players can share 2 euros. They simultaneously announce s_1 , $s_2 \in [0, 2]$. If $s_1 + s_2 \leq 2$ then each player *i* gets the quantity s_i he asked for. Otherwise, if $s_1 + s_2 > 2$, they get nothing

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A Find a 3-action, 2-player game with exactly one Nash equilibrium in pure strategies, which is Pareto dominated and such that the strategies of both players are weakly dominated

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Concretely, how players coordinate their decisions on a specific equilibrium?

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➡ Focal point (Thomas C. Schelling, 1921–), Nobel prize in Economics in 2005 (with Robert J. Aumann) (image):

Equilibrium that players tend to play when they are not able to communicate because it seems natural, special or relevant to both of them



Application. International Negotiations / Public Good

n countries negotiate their individual level of pollution $s_i \ge 0$. The payoff of country i is

$$u_i(s_1,\ldots,s_n) = v(s_i) - \sum_{j=1}^n s_j$$

where v' > 0 > v'' and v'(0) > 1

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Each player has a dominant action:

$$\frac{\partial u_i}{\partial s_i}(s) = 0 \quad \Leftrightarrow \quad v'(s_i) = 1$$
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Each player has a dominant action:

$$\frac{\partial u_i}{\partial s_i}(s) = 0 \quad \Leftrightarrow \quad v'(s_i) = 1$$

 \Rightarrow Unique and symmetric NE: each country chooses s_i^* such that $v'(s_i^*) = 1$. E.g., if $v(x) = \ln(x)$ then $s^* = (1, \ldots, 1)$

Action profile $\overline{s} = (\overline{s}_i)_i$ that maximizes social welfare

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is such that for every k,

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 $v'' < 0 \Rightarrow v' \searrow \Rightarrow s_i^* > \overline{s}_i$: at equilibrium, levels of pollution are too high

Tax rate θ :

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Dominant action:

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The NE is equivalent to the social optimum if

$$1 + \theta\left(\frac{n-1}{n}\right) = n$$
, i.e., $\theta = n$



Application. Route Choice and the Braess Paradox

Four drivers, starting from the same point at the same time, must choose a route to reach a common destination. Two possible routes: East or West

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Four drivers, starting from the same point at the same time, must choose a route to reach a common destination. Two possible routes: East or West



Nash equilibria: 2 drivers pass West and 2 drivers pass East, with 30 and 29.9 minutes travel time, respectively

Game Theory Normal Form Games (Part 1) New route (tunnel) from East to West (no change on the other routes)

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4 itineraries: East, West, East and tunnel, West and tunnel (the last one is strictly dominated)



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4 itineraries: East, West, East and tunnel, West and tunnel (the last one is strictly dominated)



Nash equilibria: 2 drivers pass East and tunnel, 1 West, and 1 East





The building of the tunnel, without modifying other routes' capacity, has increased the travel time of each driver!

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 $BR_i(s_{-i})$

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Equivalent definition of Nash equilibrium (fixed point) :

Best Response of player i to s_{-i} :

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$$= \{s_i \in S_i : u_i(s_i, s_{-i}) \ge u_i(s'_i, s_{-i}), \forall s'_i \in S_i\}$$

Equivalent definition of Nash equilibrium (fixed point) :

 $s_i^* \in BR_i(s_{-i}^*), \text{ for all } i \in N$

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where BR : $S \twoheadrightarrow S$ is defined by BR $(s) = BR_1(s_{-1}) \times \cdots \times BR_n(s_{-n})$

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	G	C	D
H	$1 , 2^{*}$	$2^*, \ 1$	$1^{*}, 0$
M	$2^*, 1^*$	$0\;,\;1^{*}$	0, 0
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- $* \leftrightarrow$ best response strategy
- Two $* \leftrightarrow$ each player plays a best response to his opponent's strategy
 - \leftrightarrow Nash equilibrium (here, (M, G) and (B, D))



Normal Form Games (Part 1)
Existence Theorem

If the game $\langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$ satisfies the following conditions for all $i \in N$:



• the set of strategies S_i is a non empty Euclidean subspace ($S_i \subseteq \mathbb{R}^K$, K integer) compact and convex



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Proof. Apply Kakutani's (1941) fixed point theorem to the correspondence $BR: S \rightarrow S$

$$u_i(s_1, s_2) = s_i(-\theta_i - s_1 - s_2)$$

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Firms' best responses:

$$BR_1(s_2) = \left\{ \frac{-\theta_1 - s_2}{2} \right\}$$
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At equilibrium, we get

$$s_1^* = \frac{\theta_2 - 2\theta_1}{3}$$
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Game Theory Normal Form Games (Part 1) Graphical representation with $\theta_2 = -1$, $\theta_1 = -(3/2)$, -1, and -(1/2)

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Normal Form Games (Part 1)

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Normal Form Games (Part 1)





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Proof. $BR_1(a) = BR_2(a) = f(a)$ for all $a \in A$. Then, apply Kakutani's fixed point theorem to $f : A \twoheadrightarrow A$. \Rightarrow there exists a^* such that $a^* \in f(a^*)$. Hence, (a^*, a^*) is a Nash equilibrium because $a^* \in BR_i(a^*)$, i = 1, 2



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Remark. Some equilibria of a symmetric game may be **a**symmetric (see, e.g., the chicken game)



Normal Form Games (Part 1)



• Price competition between two firms



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- Firms simultaneously choose a price



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Normal form game:

• Players: $N = \{1, 2\}$



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However, there is a unique Nash equilibrium: $p_1^* = p_2^* = c$ (perfectly competitive price, zero profit)