

Pure strategy (action): often insufficient to appropriately describe players' behavior How to formalize the idea that a player chooses **more often** Rock than Scissors?

- → Best response of his opponent: play more often Paper
- → The first player must choose more often Scissors, ...

➡ Can behavior stabilize?

We must define mixed strategies

2/

- ≻ ruse
- ≻ secret
- ➤ bluffing

Ex : penalty kick, poker, rock-paper-scissors, tax inspections ... image

**Definition.** A **mixed strategy** for player i is a probability distribution over the set  $S_i$  of pure strategies of player i

$$\Sigma_i = \Delta(S_i) \equiv \{ p \in \mathbb{R}^{|S_i|} : p_k \ge 0, \ \sum_k p_k = 1 \}$$

is the set of mixed strategies for player *i*. Let  $\sigma_i = (\sigma_i(s_i))_{s_i \in S_i}$  be an element of  $\Sigma_i$ A mixed strategy  $\sigma_i$  is *totally mixed* if  $\sigma_i(s_i) > 0$  for every  $s_i \in S_i$ 

3/ VNM preferences  $\Rightarrow \sigma = (\sigma_i)_{i \in N}$  is evaluated by player i with the expected utility function  $U_i : \Sigma \to \mathbb{R}$ 

$$U_i(\sigma) = \sum_{s \in S} \sigma(s) \, u_i(s)$$

where  $\sigma(s)$  is the probability that the profile of actions s is played given  $\sigma$ Independent strategies  $\Rightarrow \sigma(s) = \prod_{i \in N} \sigma_i(s_i)$ 

**Example.** 2-player, 2-action games:  $S_1 = S_2 = \{a, b\}$ ,  $p = \sigma_1(a)$ ,  $q = \sigma_2(a)$ 

$$\begin{array}{c|cccc} a & b \\ a & p q & p (1-q) \\ b & (1-p) q & (1-p) (1-q) \\ \hline q & 1-q \end{array} p$$

$$U_i(\sigma) = p q u_i(a, a) + p (1-q) u_i(a, b) + (1-p) q u_i(b, a) + (1-p) (1-q) u_i(b, b)$$
4/

The normal form game  $\langle N, (\Sigma_i)_i, (U_i)_i \rangle$  is called the **mixed extension** of the normal form game  $\langle N, (S_i)_i, (u_i)_i \rangle$ 

In the following, " $u_i = U_i$ "

→  $u_i(s_i, \sigma_{-i}) =$  expected utility of player *i* when he plays the pure strategy  $s_i$  and the other players choose the mixed strategy profile  $\sigma_{-i}$ 

Definition. A mixed strategy Nash equilibrium of the normal form game

 $\langle N, (S_i)_i, (u_i)_i \rangle$ 

is a pure strategy equilibrium of its mixed extension

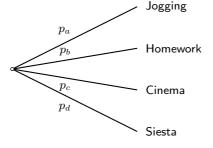
that is, a profile of strategies  $\sigma^* \in \Sigma$  such that

$$u_i(\sigma_i^*, \sigma_{-i}^*) \ge u_i(\sigma_i, \sigma_{-i}^*), \quad \forall \ \sigma_i \in \Sigma_i, \ \forall \ i \in N$$

#### Illustration : Individual Decision

Choose between a = "jogging", b = "homework" c = "cinema", d = "siesta"  $\sigma_i = (p_a, p_b, p_c, p_d)$ : Strategy of the decisionmaker

 $\Rightarrow \mathsf{Lottery}$ 





5/

The decisionmaker chooses  $\sigma_i = (\frac{5}{6}, \frac{1}{6}, 0, 0)$  $\Rightarrow \operatorname{supp}[\sigma_i] = \{a, b\}$  For every  $(p_a, p_b, p_c, p_d)$ ,

$$\begin{aligned} \frac{5}{6}u_i(a) + \frac{1}{6}u_i(b) &\ge p_a \, u_i(a) + p_b \, u_i(b) + p_c \, u_i(c) + p_d \, u_i(d) \\ \Leftrightarrow \quad u_i(a) &= u_i(b) \ge \begin{cases} u_i(c) \\ u_i(d) \end{cases} \end{aligned}$$

 $\Rightarrow$  if the decision maker "throws a dice" to choose between a and b, then he should prefer a and b to all other actions and should be indifferent between a and b

**Proposition.**  $\sigma^* \in \Sigma$  is a Nash equilibrium in mixed strategies of a finite normal form game if and only if for all  $i \in N$ 

$$u_i(s_i, \sigma_{-i}^*) = u_i(s'_i, \sigma_{-i}^*), \quad \forall \ s_i, \ s'_i \in \text{supp}[\sigma_i^*]$$
  
and  $u_i(s_i, \sigma_{-i}^*) \ge u_i(s''_i, \sigma_{-i}^*), \quad \forall \ s_i \in \text{supp}[\sigma_i^*], \ s''_i \in S_i$ 

Proof. Directly from the multi-linearity of the expected utility function:

$$u_i(\sigma_i, \sigma_{-i}) = \sum_{s_i \in S_i} \sigma_i(s_i) u_i(s_i, \sigma_{-i})$$

In particular,  $\sigma_i \in BR_i(\sigma_{-i})$  if and only if  $s_i \in BR_i(\sigma_{-i})$  for all  $s_i \in \text{supp}[\sigma_i]$ . That is,  $\max_{\sigma_i \in \Sigma_i} u_i(\sigma_i, \sigma_{-i}) = \max_{s_i \in S_i} u_i(s_i, \sigma_{-i})$ 

A Verify and explain why  $\sigma_1 = (3/4, 0, 1/4)$  and  $\sigma_2 = (0, 1/3, 2/3)$  is a Nash equilibrium (a point  $\cdot$  can be any payoff)

	G(0)	C(1/3)	D(2/3)
H(3/4)	$(\cdot, 2)$	(3,3)	(1, 1)
M (0)	$(\cdot, \cdot)$	$(0, \cdot)$	$(2, \cdot)$
B(1/4)	$(\cdot, 4)$	(5, 1)	(0,7)

9/

**Proposition. (Nash Theorem)** Every finite normal form game has at least one Nash equilibrium in mixed strategies

*Proof.* It is a corollary of the existence theorem of Nash equilibrium in pure strategies since the mixed extension of a finite game satisfies the required assumptions:

> for every *i*, the set of strategies  $\Sigma_i \subseteq \mathbb{R}^{|S_i|}$  is non-empty, compact and convex (it is the simplex of dimension  $|S_i|$ )

10/ > the function  $u_i: \Sigma \to \mathbb{R}$  is multi-linear, so  $u_i(\sigma)$  is continuous in  $\sigma$  and quasi-concave in  $\sigma_i$ .

**Proposition.** Every symmetric and finite game has as symmetric mixed strategy Nash equilibrium

*Proof.* Directly from the proposition on the existence of a symmetric pure strategy equilibrium



Prisoners dilemma.

	D	C
D	(1, 1)	(3, 0)
C	(0, 3)	(2, 2)

11/

12/

(D, D) is the unique Nash equilibrium because D strictly dominates C for both players

Coordination game.		a	b	_
	a	(2, 2)	(0,0)	p
	b	(0, 0)	(1, 1)	1-p
		q	1-q	

 $p = \sigma_1(a)$  : probability that player 1 chooses action a $q = \sigma_2(a)$  : probability that player 2 chooses action a

If  $p \in \{0,1\}$  we get the two pure strategy NE (a,a) and (b,b)

If 0 then player 1 should be indifferent

$$a \xrightarrow{1} u_1(a, \sigma_2) = 2q + 0(1-q) = 2q$$
  
 $b \xrightarrow{1} u_1(b, \sigma_2) = 0q + 1(1-q) = 1-q$ 

so  $a \sim_1 b \Leftrightarrow 2q = 1 - q \Leftrightarrow q = \frac{1}{3}$ Player 2 plays  $\sigma_2(a) = q = 1/3$  if he is also indifferent. By symmetry,  $p = \frac{1}{3}$   $\Rightarrow$  Non degenerate mixed strategy NE:

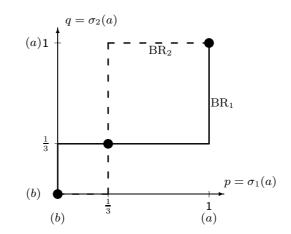
$$\sigma = \left( \begin{pmatrix} 1/3 \\ 2/3 \end{pmatrix}, \begin{pmatrix} 1/3 \\ 2/3 \end{pmatrix} \right)$$

 $\Rightarrow$  3 NE, including 2 in pure strategies

13/

Best responses correspondences:

$$BR_{i}(\sigma_{j}) = \begin{cases} \{0\} & \text{if } \sigma_{j}(a) < \frac{1}{3} \\ [0,1] & \text{if } \sigma_{j}(a) = \frac{1}{3} \\ \{1\} & \text{if } \sigma_{j}(a) > \frac{1}{3} \end{cases}, \quad i = 1, 2, \ j \neq i$$

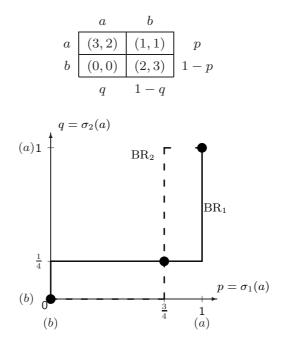


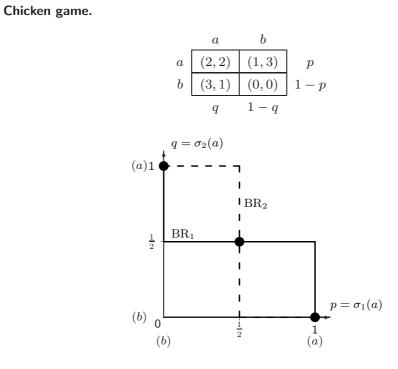
15/

thus  $a \sim_1 b \Leftrightarrow 1 + 2q = 2 - 2q \Leftrightarrow q = \frac{1}{4}$ 

$$a \xrightarrow{2} 2p$$
  
 $b \xrightarrow{2} p + 3(1-p) = 3 - 2p$ 

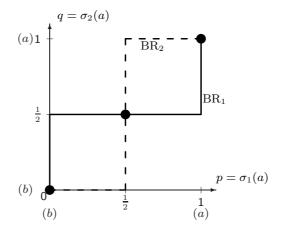
thus  $a \sim_2 b \Leftrightarrow p = \frac{3}{4}$ 

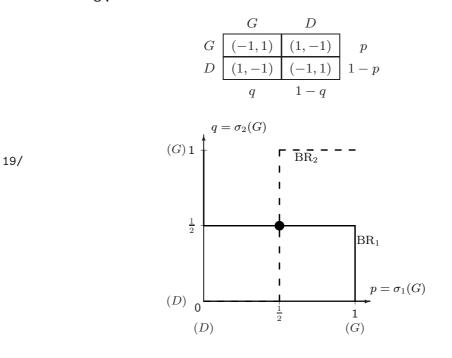




17/

Stag hunt.





Matching pennies.

Paper, Rock, Scissors.

	F	P	C	
F	(0, 0)	(1, -1)	(-1, 1)	a
P	(-1, 1)	(0, 0)	(1, -1)	b
C	(1, -1)	(-1, 1)	(0, 0)	c
	p	q	r	

20/

a = b = c = 1/3 and p = q = r = 1/3

# Reporting a Crime

New York Times, March 1964 :

"37 Who Saw Murder Didn't Call the Police"

We sometimes observe that when the number of witnesses increases, there is a decline not only in the probability that any given individual intervenes, but also in the probability that at least one of them intervenes!

21/ Three main explanations are given:

- $\succ$  diffusion of responsibility
- $\succ$  audience inhibition
- > social influence

 All these factors raise the expected cost and/or reduce the expected benefit of a person's intervening



#### A game theoretical explanation.

- *n* players (witnesses)
- Two actions : call the Police (action P) or do Nothing (action N)

• Preferences : value v if police is called, cost c if the individual calls the police himself, where

23/

v>c>0

 $\blacktriangleright$  *n* NE in pure strategies (exactly one person calls the police)

But coordination to such an asymmetric equilibrium is difficult without communication or convention

Symmetric equilibrium here: in (non-degenerated) mixed strategies

 $\sigma_i(P)=q\in (0,1)$  : probability that player i calls the police,  $i=1,\ldots,n$ 

 $<\!\!<$  Each player should be indifferent between P and N

 $P \xrightarrow{i} v - c$  $N \xrightarrow{i} 0 \Pr(\text{nobody calls}) + v \Pr(\text{at least one calls})$ 

24/

so  $P \sim_i N \iff v - c = v[1 - (1 - q)^{n-1}]$ 

$$\Rightarrow q = 1 - (c/v)^{1/n-1}$$

- ✓ Pr(one given person calls) =  $1 (c/v)^{1/n-1}$  decreases with n
- ✓ Pr(at least one person calls) =  $1 (1 q)^n = 1 (c/v)^{n/n-1}$  decreases with n !

#### Reporting a crime when the witnesses are heterogeneous.

 $rac{A}$  Consider a variant of the model in which  $n_1$  witnesses incur the cost  $c_1$  to report the crime, and  $n_2$  witnesses incur the cost  $c_2$ , where  $0 < c_1 < v$ ,  $0 < c_2 < v$ , and  $n_1 + n_2 = n$ . Show that if  $c_1$  and  $c_2$  are sufficiently close, then the game has a mixed strategy Nash equilibrium in which every witness's strategy assigns positive probabilities to both reporting (calling the police) and not reporting.

25/

### Finding all Nash Equilibria

	A	B	C
a	3, 2	1, 1	0, 1.5
b	0, 0	2,3	1, 2

Figure 1: A variant of the battle of sexes

Two pure strategy Nash equilibria: (a, A) and (b, B)

26/

How to find all (mixed strategy) equilibria?

Consider every possible equilibrium support for player 1, and in each case consider every possible support for player 2

We find  $(\sigma_1, \sigma_2) = ((4/5, 1/5), (1/4, 0, 3/4))$ 

# **Prudent / Maxmin Strategy**

2-player finite games  $\langle \{1,2\}, (S_1,S_2), (u_1,u_2) 
angle$ 

**Payoff guaranteed by strategy**  $s_1 \in S_1$  of player 1 = worst payoff that player 1 can get by playing action  $s_1$ :

image

$$\eta_1(s_1) = \min_{\sigma_2 \in \Sigma_2} u_1(s_1, \sigma_2) = \min_{s_2 \in S_2} u_1(s_1, s_2)$$

#### 27/ Example : Chicken game

	a	b	
a	(2, 2)	(1,3)	$\eta_1(a)=\eta_2(a)=1$
b	(3, 1)	(0, 0)	$\eta_1(b)=\eta_2(b)=0$

A maxmin action is an action that maximizes the payoff that the player can guarantee  $\Rightarrow$  "maxminimizing" action

Definition. An action  $s_1^* \in S_1$  is a maxmin or maxminimizing action for player 1 if

$$s_1^* \in rg\max_{s_1 \in S_1} \eta_1(s_1) = rg\max_{s_1 \in S_1} \min_{s_2 \in S_2} u_1(s_1, s_2)$$

 $\max_{s_1 \in S_1} \min_{s_2 \in S_2} u_1(s_1, s_2)$ : maxminimized payoff in pure strategies for player 1, i.e., the maximum payoff player 1 can guarantee in pure strategies

Example : in the chicken game

	a	b
a	(2, 2)	(1,3)
b	(3, 1)	(0, 0)

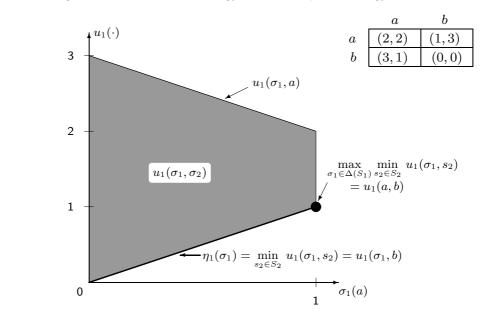
- maxmin strategy of each player: a
  - maxminimized payoff: 1
  - A maxmin strategy profile is not necessarily a Nash equilibrium

Definition. A mixed strategy  $\sigma_1^* \in \Sigma_1$  is a maxmin (mixed) strategy for player 1 if

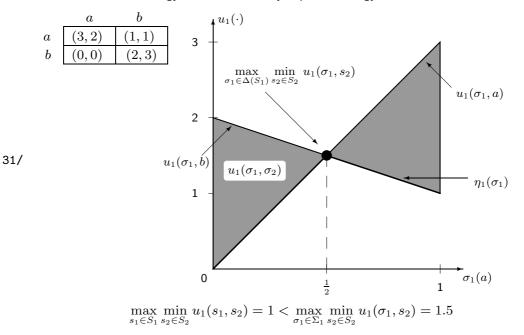
$$\sigma_1^* \in \arg \max_{\sigma_1 \in \Delta(S_1)} \eta_1(\sigma_1) = \arg \max_{\sigma_1 \in \Delta(S_1)} \min_{s_2 \in S_2} u_1(\sigma_1, s_2)$$

 $\max_{\sigma_1 \in \Sigma_1} \min_{s_2 \in S_2} u_1(\sigma_1, s_2)$ : maxminimized payoff in mixed strategies for player 1, i.e., the maximum payoff player 1 can guarantee in mixed strategies

In the chicken game maxmin mixed strategy = maxmin pure strategy







#### But a maxmin strategy is not necessarily a pure strategy. Battle of sexes

### Zero-Sum Games

Definition. A 2-player game  $\langle \{1,2\}, (S_1,S_2), (u_1,u_2) \rangle$  is a zero-sum game or strictly competitive game if players' preference are diametrically opposed:  $u_1 = u$  and  $u_2 = -u$ 

Remark. In such games every outcome is clearly Pareto optimal

Examples : matching pennies, rock-paper-scissors, chess

32/

A Find other examples of 0-sum games

**Theorem.** In a finite zero-sum game,  $(\sigma_1^*, \sigma_2^*)$  is a Nash equilibrium if and only if  $(\sigma_1^*, \sigma_2^*)$  is a maxmin strategy profile. In addition, we have

$$u_1(\sigma_1^*, \sigma_2^*) = \max_{\sigma_1 \in \Sigma_1} \min_{\sigma_2 \in \Sigma_2} u_1(\sigma_1, \sigma_2) = \min_{\sigma_2 \in \Sigma_2} \max_{\sigma_1 \in \Sigma_1} u_1(\sigma_1, \sigma_2).$$
(1)

Hence, every Nash equilibrium gives the same payoff to player 1 (his maxminimized payoff, also called the value of the game), and to player 2

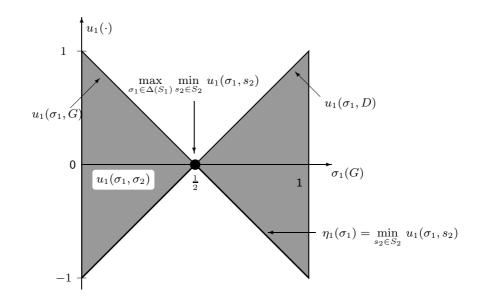
Remarks.

> Equality (1)  $\sim$  Maxmin theorem (von Neumann, 1928)

33/

- ➤ Equality (1) is not true in pure strategies. Ex : matching pennies  $\max_{s_1 \in S_1} \min_{s_2 \in S_2} u_1(s_1, s_2) = -1 < \min_{s_2 \in S_2} \max_{s_1 \in S_1} u_1(s_1, s_2) = 1$
- The equilibrium payoff can be guaranteed independently of the opponent's strategy \Rightarrow optimal strategy
- > Equilibrium strategies are *interchangeable*

**Example.** In matching pennies the maxmin strategy of player 1 is indeed equivalent to his equilibrium strategy  $\sigma_1^*(G) = 1/2$ 



#### Proposition.

Let G be a finite zero-sum game and  $G^\prime$  the game obtained from G by deleting an action of player i

Then the payoff of player i in G' is not larger than his equilibrium payoff in G

This is not necessarily true in non zero-sum games, even if the equilibrium is unique

Proof. Directly from the fact that in zero-sum games

35/  $u_1(\sigma_1^*, \sigma_2^*) = \max_{\sigma_1 \in \Sigma_1} \min_{\sigma_2 \in \Sigma_2} u_1(\sigma_1, \sigma_2)$  from the theorem, and the fact that  $Y \subseteq X$  implies  $\max_{x \in X} f(x) \ge \max_{x \in Y} f(x)$ 

In non zero-sum games, consider

	a	b
a	(10, 0)	(1, 1)
b	(5, 5)	(0, 0)

The unique Nash equilibrium is (a, b). If we delete a for player 1 then the unique equilibrium becomes (b, a)

36/ A Explain why in a finite symmetric zero-sum game players' payoff is zero in every Nash equilibrium

### Iterated Elimination of Dominated Strategies

- Nash Equilibrium: rational expectation, perfect coordination
- Maxmin strategy: pessimist, naive expectation (except in zero-sum games)
- Iterated elimination of dominated strategies: no ad hoc assumptions on

37/

– each player is rational

players' expectations but

- each player thinks that others are rational
- each player thinks that others think that others are rational ...

Common knowledge of rationality

**Definition.** A pure strategy  $s_i \in S_i$  is strictly dominated if there is a mixed strategy  $\sigma_i \in \Sigma_i$  such that  $u_i(\sigma_i, s_{-i}) > u_i(s_i, s_{-i})$  for all  $s_{-i} \in S_{-i}$ 

38/ A pure strategy  $s_i \in S_i$  is weakly dominated if there is a mixed strategy  $\sigma_i \in \Sigma_i$ such that  $u_i(\sigma_i, s_{-i}) \ge u_i(s_i, s_{-i})$  for all  $s_{-i} \in S_{-i}$ , with a strict inequality for at least one  $s_{-i}$  A strategy can be strictly dominated by a mixed strategy without being strictly dominated by any pure strategy

		G	D
Example.	H	(3, 0)	(0, 1)
Example.	M	(0, 0)	(3, 1)
	B	(1, 1)	(1, 0)

B is strictly dominated by (1/2)H + (1/2)M but not by H or M

**Remark.** If  $s_i$  is strictly (weakly) dominated then every mixed strategy putting strictly positive probability on  $s_i$  is strictly (weakly) dominated

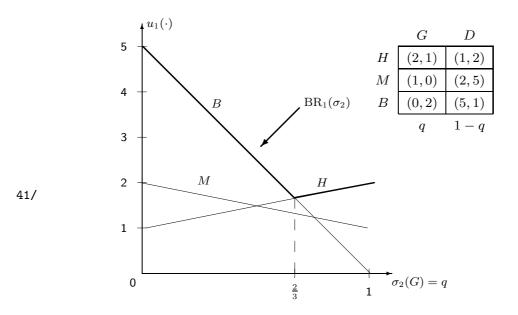
A player does not play a strictly dominated strategy if and only if he maximizes his expected payoff given some beliefs about others' (possibly correlated) strategies

**Proposition.** A strategy  $s_i$  of player i is strictly dominated if and only if  $s_i$  is never a best response, i.e.,  $s_i \notin BR_i(\mu_{-i})$  for any belief  $\mu_{-i} \in \Delta(S_{-i})$  of player i about others' behavior

40	/
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Example.

	G	D
H	(2, 1)	(1, 2)
M	(1, 0)	(2,5)
B	(0, 2)	(5, 1)
	q	1-q



M is never a best response, so it is strictly dominated (rightarrow by which strategy?)

Definition. A set of strategy profiles  $S^* \subseteq S$  survives iterated elimination of strictly dominated strategies if there is a sequence  $(S^k)_{k=1}^K$ , where  $S^k = (S_i^k)_{i \in N}$  for every k, such that

- $S^0 = S$  and  $S^K = S^*$
- $S^{k+1} \subseteq S^k$  for every k
- if  $s_i \in S_i^k$  but  $s_i \notin S_i^{k+1}$  then  $s_i$  is strictly dominated in the reduced game  $G^k = \langle N, (S_i^k)_i, (u_i)_i \rangle$
- no action is strictly dominated in the reduced game  $G^K = \langle N, \, (S^K_i)_i, \, (u_i)_i \rangle$

Example.

**Proposition.** The set  $S^*$  that survives iterated elimination of strictly dominated strategies is uniquely defined

 $\Rightarrow$  the ordering of elimination does not influence the final outcome

#### 43/

The previous result is not true for iterated elimination of *weakly* dominated strategies

#### Example.

	G	D
H	(1, 1)	(0, 0)
M	(1, 1)	(2, 1)
B	(0, 0)	(2, 1)

44/

**Proposition.** Any action played with positive probability at a Nash equilibrium survives iterated elimination of strictly dominated strategies. This is not necessarily true for iterative elimination of weakly dominated strategies. However, after iteratively eliminating weakly dominated strategies, there is always at least one Nash equilibrium of the original game that survived

**Example.** Cournot duopoly with  $\theta_1 = \theta_2 = -1$ :

$$u_i(s_1, s_2) = s_i(1 - s_1 - s_2)$$
  $BR_i(s_j) = \left\{\frac{1 - s_j}{2}\right\}$ 

Only the NE survives iterated elimination of strictly dominated strategies

 $S_i^1 = BR_i([0, 1]) = [BR_i(1), BR_i(0)] = [0, 1/2],$ 

45/

$$S_i^2 = BR_i([0, 1/2]) = [BR_i(1/2), BR_i(0)] = [1/4, 1/2]$$
  

$$S_i^3 = BR_i([1/4, 1/2]) = [BR_i(1/2), BR_i(1/4)] = [1/4, 3/8]$$
  
:

 $S_i^n={\rm BR}_i(S_i^{n-1})$  converges to the fixed point of  ${\rm BR}_i$  , which is the Nash equilibrium  $s_i^*=1/3$ 

# References

VON NEUMANN, J. (1928): "Zur Theories der Gesellschaftsspiele," Math. Ann., 100, 295–320.