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(October 27, 2008)

• Information structure, knowledge and common knowledge, beliefs

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 - Correlation and communication

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- Shareholders: value of the firm
- Contractual relationships: The principal (insurer, employer, regulator, ...) does not know the "type" of the agent(s)



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▶ Partition $\mathcal{P}_i = \{P_i(\omega) : \omega \in \Omega\}$ of player *i*

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Information set of player *i* at ω : $P_i(\omega) =$ element of \mathcal{P}_i containing ω

Game Theory Incomplete Information and Bayesian Games Every player knows others' partitions (otherwise ω is not a **complete** description of the situation) Game Theory Incomplete Information and Bayesian Games Every player knows others' partitions (otherwise ω is not a **complete** description of the situation)



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 $\Omega = \{00, 01, 02, \dots, 97, 98, 99\}$ and the agent can only read the first digit:

 $P_i(00) = \dots = P_i(09) = \{00, 01, \dots, 09\}$

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$$P_{i}(00) = \dots = P_{i}(09) = \{00, 01, \dots, 09\}$$

$$\vdots \qquad \vdots \qquad \vdots \qquad \vdots \qquad \vdots \qquad P_{i}(k0) = \dots = P_{i}(k9) = \{k0, k1, \dots, k9\}$$

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Incomplete Information and Bayesian Games

Player i is more informed than player j if partition \mathcal{P}_i is finer than \mathcal{P}_j , i.e.



Player *i* is more informed than player *j* if partition \mathcal{P}_i is finer than \mathcal{P}_j , i.e. $P_i(\omega) \subseteq P_j(\omega) \ \forall \ \omega \in \Omega$



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No player is more informed than the other

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Knowledge operator : $K_i : 2^{\Omega} \to 2^{\Omega}$

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 $W_iE = K_iE \cup K_i \neg E$

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Properties of the knowledge operator K_i .

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 $K_i\Omega = \Omega$ (necessitation): an agent always knows that the universal event Ω is realized. No unforeseen contingencies
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 $K_i(E \cap F) = K_iE \cap K_iF$ (axiom of deductive closure): an agent knows E and F iff he knows E and he knows F (\Rightarrow logical omniscience: $E \subseteq F \Rightarrow K_iE \subseteq K_iF$)

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 $K_i E \subseteq K_i^2 E$ (positive introspection axiom): if an agent knows E, then he knows that he knows E

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 $K_i E \subseteq K_i^2 E$ (positive introspection axiom): if an agent knows E, then he knows that he knows E

 $\neg K_i E \subseteq K_i \neg K_i E$ (negative introspection axiom): if an agent does not know E, then he knows that he does not know E (most restrictive axiom)

Example.

Example. $\Omega = \{1, 2, 3, 4\}$

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Incomplete Information and Bayesian Games

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Incomplete Information and Bayesian Games

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 $E = \{3\}$

Incomplete Information and Bayesian Games

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 $E = \{1, 3\} \Rightarrow K_1 E = \{1\},$

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 $\Rightarrow E$ is private knowledge for player 1 at $\omega = 1$

and player 2 always knows whether player 1 knows E

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i.e., E is private and secret knowledge for player 1 at $\omega=1$

(player 2 never knows whether player 1 knows E)

Incomplete Information and Bayesian Games

Interactive Knowledge

Mutual/shared Knowledge:

Incomplete Information and Bayesian Games

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Mutual knowledge at order k:

$$\begin{split} K^k E &= \underbrace{K \cdots K}_{k \text{ times}} E \\ &= \text{set of states in which everybody knows that everybody knows} \\ & \dots \ [k \text{ times}] \text{ that } E \text{ is realized} \end{split}$$

Common Knowledge (Lewis, 1969; Aumann, 1976):
CKE

 $CKE = K^{\infty}E$

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= set of states in which everybody knows that everybody knows

 \dots [at infinity] that E is realized

 $CKE = K^{\infty}E$

= set of states in which everybody knows that everybody knows \dots [at infinity] that E is realized

 $= \{ \omega \in \Omega : M(\omega) \subseteq E \}$

where $M(\omega)$ is the cell of the common knowledge partition ("Meet"), $\mathcal{M} = \bigwedge_{i \in N} \mathcal{P}_i$, the finest common coarsening of individuals' partitions \mathcal{P}_i , $i \in N$

 $CKE = K^{\infty}E$

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Distributed Knowledge:

 $CKE = K^{\infty}E$

= set of states in which everybody knows that everybody knows

 \dots [at infinity] that E is realized

 $= \{ \omega \in \Omega : M(\omega) \subseteq E \}$

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Distributed Knowledge:

$$DE = \{ \omega \in \Omega : \bigcap_{i \in N} P_i(\omega) \subseteq E \}$$

= set of states in which everybody knows ${\cal E}$

if they completely share their private information



Incomplete Information and Bayesian Games

Incomplete Information and Bayesian Games



$$\Omega = \{1, 2, 3, 4, 5\}$$



$$\Omega = \{1, 2, 3, 4, 5\} \quad \mathcal{P}_1 = \{\{1\}, \{2, 3\}, \{4, 5\}\}\$$





$$\Omega = \{1, 2, 3, 4, 5\} \quad \mathcal{P}_1 = \{\{1\}, \{2, 3\}, \{4, 5\}\} \quad \mathcal{P}_2 = \{\{1\}, \{2\}, \{3, 4\}, \{5\}\}\}$$
$$E = \{3, 4, 5\}$$



 $K_1E = \{4, 5\}, K_2E = \{3, 4, 5\} \Rightarrow KE = \{4, 5\}$:



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 ${\boldsymbol E}$ is never mutually known at order 3

 $\Rightarrow E$ is never commonly known

On the contrary, $F = \{2, 3, 4, 5\}$ is commonly known whenever F is realized

 $\mathcal{M} = \{\{1\}, \{2, 3, 4, 5\}\}$

Incomplete Information and Bayesian Games

Beliefs and Consensus

Common prior probability distribution: $p \in \Delta(\Omega)$

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Posterior belief of player *i* about $E \subseteq \Omega$ at $\omega \in \Omega$:

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➡ Differences in beliefs between individuals only come from asymmetric information

In particular, individuals cannot agree to disagree: if their beliefs about an event E are commonly known, then these beliefs about E should be the same

Theorem. (We can't agree to disagree. Aumann, 1976) Let N be a set of agents with the same prior beliefs on Ω with partitional (and correct) information about Ω . Let $E \subseteq \Omega$ be an event. If it is commonly known in some state $\omega \in \Omega$ that agent *i*'s posterior belief about E is equal to q_i , for every $i \in N$, then these posterior beliefs are equal: $q_i = q_j$, for every $i, j \in N$ **Theorem.** (We can't agree to disagree. Aumann, 1976) Let N be a set of agents with the same prior beliefs on Ω with partitional (and correct) information about Ω . Let $E \subseteq \Omega$ be an event. If it is commonly known in some state $\omega \in \Omega$ that agent *i*'s posterior belief about E is equal to q_i , for every $i \in N$, then these posterior beliefs are equal: $q_i = q_j$, for every $i, j \in N$

Proof. Consider an agent $i \in N$ and the event "i's posterior belief about E is equal to q_i ":

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 F_i is commonly known at ω iff $M(\omega) \subseteq F_i$, i.e., $\Pr[E \mid P_i(\omega')] = q_i$ for every $\omega' \in M(\omega)$. Hence:

$$\Pr[E \mid M(\omega)] = q_i$$

because $M(\omega)$ is the union of disjoint cells $P_i(\omega')$ of \mathcal{P}_i

Incomplete Information and Bayesian Games



Figure 1: Robert Aumann (1930–), Nobel price in economics in 2005

 \Leftrightarrow Show with a simple example that it can be commonly known between two individuals that they do not have the same posterior beliefs about some event E

 \Rightarrow Show with a simple example that it can be commonly known between two individuals that they do not have the same posterior beliefs about some event E

A Show as in the proof before that it cannot be commonly known between two individuals that the posterior belief of the first individual about an event E is strictly larger than the posterior belief of the second individual

rightarrow Show that the result is not valid if we replace "commonly known" by "mutually known" (take $\Omega = 1234$, p uniform, $\mathcal{P}_1 = \{12, 34\}$, $\mathcal{P}_2 = \{123, 4\}$, E = 14 and $\omega = 1$)

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The result can easily be generalized from posterior beliefs to any rule (function) $f: 2^{\Omega} \to D$ which is union-consistent, i.e., such that for every disjoint events $E \subseteq \Omega$ and $F \subseteq \Omega$ (i.e., $E \cap F = \emptyset$), if f(E) = f(F), then $f(E \cup F) = f(E) = f(F)$

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Examples: posterior beliefs, conditional expectation, decision maximizing an expected utility, ...

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→ "We can't disagree forever" (Geanakoplos and Polemarchakis, 1982; Cave, 1983)

 \Rightarrow Show that the consensus is not necessarily the same if agents directly communicate their information (take $\Omega = 1234$, p uniform, $\mathcal{P}_1 = \{12, 34\}$, $\mathcal{P}_2 = \{13, 24\}$, E = 14, $f(\cdot) = \Pr(E \mid \cdot)$, and $\omega = 1$)

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➡ If two detectives with the same preferences share the name of the suspect they would like to arrest, then after some time they will agree (reach a consensus), but not necessarily on the same suspect they would have arrested if they had shared all their clues (information)







 $G = \langle N, \Omega, p, (\mathcal{P}_i)_i, (A_i)_i, (u_i)_i \rangle$



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- A_i : nonempty set of actions of player $i \ (i = 1, ..., n)$
- $u_i: A_1 \times \cdots \times A_n \times \Omega \to \mathbb{R}$: utility function of player $i \ (i = 1, \dots, n)$

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$$\begin{split} \Omega & & & & T = T_1 \times \cdots \times T_n: \text{ type space} \\ p \in \Delta(\Omega) & & & p \in \Delta(T) \\ \mathcal{P}_i & & & T_i: \text{ type space of player } i \\ u_i(a; \omega) & & & u_i(a; (t_1, \dots, t_n)) \end{split}$$

Incomplete Information and Bayesian Games



Decision Problem



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 $\langle \Omega, p, \mathcal{P}, A, u \rangle$



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Strategy (decision rule) $s: \Omega \to A$, measurable w.r.t. to \mathcal{P}



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Proposition. In this model, a decision rule s is ex-ante optimal, i.e., s is a solution of

$$\max_{s} \sum_{\omega \in \Omega} p(\omega) \ u(s(\omega); \omega)$$

iff s is interim optimal, i.e., for every $\omega \in \Omega$, $s(\omega)$ is a solution of

$$\max_{s(\omega)} \sum_{\omega' \in \Omega} p(\omega' \mid P(\omega)) \ u(s(\omega); \omega')$$

Proof. If \mathcal{P} is finer than \mathcal{P}' then the set of strategies of the agent with \mathcal{P} contains his set of strategies with \mathcal{P}' : $S' \subseteq S$. Hence:

$$\max_{s \in S} \operatorname{E}[u(s(\omega); \omega)] \ge \max_{s \in S'} \operatorname{E}[u(s(\omega); \omega)]$$

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$$\blacktriangleright$$
 more information \sim more strategies

More generally, using the $\max \min$ property of Nash equilibria in zero-sum games, it can be shown that the value of information is always positive in these games

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Incomplete Information and Bayesian Games

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Independent Types

$$p\left[\bigcap_{i\in N} P_i(\omega)\right] = \prod_{i\in N} p\left[P_i(\omega)\right]$$

$$\implies p((t_i)_{i \in N}) = p(t_1) \times \cdots \times p(t_n)$$

Incomplete Information and Bayesian Games



Game Theory

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• Pure strategy of player *i*:

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Set of pure (mixed) strategies of player *i* in G: S_i (Σ_i)

Definition. A (Bayes) Nash Equilibrium of the Bayesian game G is a Nash equilibrium of the normal form game

 $\widetilde{G} = \langle N, (\Sigma_i)_i, (\widetilde{u}_i)_i \rangle$

where $\tilde{u}_i(\sigma) \equiv \mathrm{E}[u_i(\sigma(\cdot); \cdot)] = \sum_{\omega \in \Omega} p(\omega) u_i(\sigma(\omega); \omega)$

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$$\Leftrightarrow \sum_{\omega' \in \Omega} p(\omega' \mid P_i(\omega)) u_i(\sigma_i^*(\omega), \sigma_{-i}^*(\omega'); \omega') \ge \sum_{\omega' \in \Omega} p(\omega' \mid P_i(\omega)) u_i(a_i, \sigma_{-i}^*(\omega'); \omega')$$

 $\forall a_i \in A_i, \ \forall \ \omega \in \Omega, \ \forall \ i \in N$

Incomplete Information and Bayesian Games

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$$\Rightarrow \tilde{G} = \frac{1}{2}G_1 + \frac{1}{2}G_2 = a \begin{bmatrix} (-10, -10) & (-0.5, -9.5) \\ b & (-9.5, -0.5) & (0, 0) \end{bmatrix}$$

In a game, the value of information may be negative.

$$\Omega = \{\omega_1, \omega_2\}, \quad p(\omega_1) = p(\omega_2) = 1/2$$

ω_1	a	b	ω_2	a	b
a	(0,0)	(6, -3)	a	(-20, -20)	(-7, -16)
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APPLICATIONS

Incomplete Information and Bayesian Games

Not Trade / No Bet Theorem

Payoffs:
$$\begin{cases} \omega_1 \longrightarrow (2, -2) \\ \omega_2 \longrightarrow (-3, 3) \\ \omega_3 \longrightarrow (5, -5) \end{cases}$$
 Information:
$$\begin{cases} \mathcal{P}_1 = \{\{\omega_1\}, \{\omega_2, \omega_3\}\} \\ \mathcal{P}_2 = \{\{\omega_1, \omega_2\}, \{\omega_3\}\} \end{cases}$$













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 \Rightarrow Pure speculation cannot be explained by asymmetric information only
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• **Common** prior probability distribution

(differences in beliefs only come from asymmetric information)

• **Partitional** information structure

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For example, in the following situation

	Bet	Don't Bet	Pr
ω_1	-2	0	1/3
ω_2	3	0	1/3
ω_3	-2	0	1/3

with $P_1(1) = \{1, 2\}$, $P_1(2) = \{2\}$, $P_1(3) = \{2, 3\}$ and $\mathcal{P}_2 = \{\Omega\}$, players bet in every state

Incomplete Information and Bayesian Games

Reinterpretation of Mixed Strategies

Harsanyi (1973): the mixed strategy of player i represents others' uncertainty about the action chosen by player i. This uncertainty is due to the fact that player i has a small private information about his preference Example.

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Consider the following (symmetric) pure strategies:

Play a if $t_i > t^*$ Play b if $t_i \le t^*$

Incomplete Information and Bayesian Games





Belief of each player about the other player's action:

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so $a \succ_i b$



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Stability of mixed strategies

Correlation and communication

Possible interpretation of mixed strategy equilibria: players' actions depend on independent private signals (mood, position of the second hand of their watch, ...) that do not affect players' payoffs

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The mixed strategy NE, ((3/4, 1/4), (1/4, 3/4)), generates the same outcome (so, the same payoffs (3/2, 3/2)) as a pure strategy NE of the Bayesian game in which each player has two possible types, t_i^a , t_i^b , that are independent and payoff irrelevant, where $\Pr(t_1^a) = \Pr(t_2^b) = 3/4$, $\Pr(t_1^b) = \Pr(t_2^a) = 1/4$, $\sigma_i(t_i^a) = a$, and $\sigma_i(t_i^b) = b$

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Write the previous information structure with information partitions

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Public Correlated Equilibrium

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Public Correlated Equilibrium

The induced distribution of actions
$$\mu=egin{pmatrix} 1/2 & 0 \ 0 & 1/2 \end{pmatrix}$$
, and the payoffs $(5/2,5/2)$

cannot be obtained as a Nash equilibrium of the original game

We can also have an intermediate situation between independent signals (NE in mixed strategies) and public signals (public correlated equilibrium = convex combination of NE)

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For example, $\Omega = \{\omega_1, \omega_2, \omega_3\}$, $p(\omega) = 1/3$, and

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generates the distribution
$$\mu = \begin{pmatrix} 1/3 & 1/3 \\ 0 & 1/3 \end{pmatrix}$$
, and the payoffs $(2,2)$

Definition. (Aumann, 1974) A correlated equilibrium (CE) of the normal form game

 $\langle N, (A_i)_{i \in N}, (u_i)_{i \in N} \rangle$

is a pure strategy NE of the Bayesian game

$$\langle N, \Omega, p, (\mathcal{P}_i)_i, (A_i)_i, (u_i)_i \rangle$$

where players' payoffs do not depend on the state of the world $(u_i(a; \omega) = u_i(a))$, i.e., a profile of pure strategies $s = (s_1, \ldots, s_n)$ such that, for every player $i \in N$ and strategy r_i of player i:

$$\sum_{\omega \in \Omega} p(\omega) \ u_i(s_i(\omega), s_{-i}(\omega)) \ge \sum_{\omega \in \Omega} p(\omega) \ u_i(r_i(\omega), s_{-i}(\omega))$$

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► Correlated equilibrium outcome or distribution $\mu \in \Delta(A)$, where $\mu(a) = p(\{\omega \in \Omega : s(\omega) = a\})$

→ Correlated equilibrium payoff $\sum_{a \in A} \mu(a) u_i(a)$, i = 1, ..., n

In the battle of sexes game, every correlated equilibrium payoff we have seen belongs to the convex hull of the set of NE payoffs:



Incomplete Information and Bayesian Games

But the set of CE payoffs does not always belong to the convex hull of the set of NE payoffs

Incomplete Information and Bayesian Games

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Chicken Game

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Chicken Game

• Correlated equilibrium payoffs $(5,5) \notin co\{EN\}$



Game Theory A CE may even Pareto dominate all NE

For example, in the game

0,0	1,2	2,1
2,1	0,0	1,2
1,2	2,1	0,0

the unique NE distribution is $\begin{pmatrix} 1/9 & 1/9 & 1/9 \\ 1/9 & 1/9 & 1/9 \\ 1/9 & 1/9 & 1/9 \end{pmatrix}$, with the expected payoff $\frac{1+2}{3} = 1$ for each player, while the CE distribution $\begin{pmatrix} 0 & 1/6 & 1/6 \\ 1/6 & 0 & 1/6 \\ 1/6 & 1/6 & 0 \end{pmatrix}$ gives the expected

payoff 3/2 for each player

Incomplete Information and Bayesian Games

Game Theory **Proposition.**

- ① In the definition of a CE we can allow for mixed strategies in the Bayesian game, this does not enlarge the set of CE outcomes. In particular, a mixed strategy NE outcome is a CE outcome
- ⁽²⁾ Every convex combination of CE outcomes is a CE outcome

Proof. It suffices to construct the appropriate information system (see also Osborne and Rubinstein, 1994, propositions 45.3 and 46.2)

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- > Set of states $\Omega \subseteq$ set of action profiles A
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➡ Canonical Information System

Proposition. Every correlated equilibrium outcome of a normal form game $\langle N, (A_i)_{i \in N}, (u_i)_{i \in N} \rangle$ is a canonical correlated equilibrium outcome, where the information structure and strategies are given by:

- $\Omega = A$
- $\mathcal{P}_i = \{\{a \in A : a_i = b_i\} : b_i \in A_i\}$ for every $i \in N$
- $s_i(a) = a_i$ for every $a \in A$ and $i \in N$

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"Revelation principle" for complete information games:

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"Revelation principle" for complete information games:

Other possible interpretation: Every correlated equilibrium outcome can be achieved with a mediator who makes private recommendations to the players, and no player has an incentive to deviate from the mediator's recommendation

Incomplete Information and Bayesian Games

Set of correlated equilibrium outcomes $\mu = \begin{pmatrix} \mu_1 & \mu_2 \\ \mu_3 & \mu_4 \end{pmatrix}$ of the game

$$\begin{array}{c|ccc} a & b \\ a & (2,7) & (6,6) \\ b & (0,0) & (7,2) \end{array}$$

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Incentive constraints:

Player 1
$$\begin{cases} 2\mu_{1} + 6\mu_{2} \ge 7\mu_{2} \\ 7\mu_{4} \ge 2\mu_{3} + 6\mu_{4} \end{cases}$$
 Player 2
$$\begin{cases} 7\mu_{1} \ge 6\mu_{1} + 2\mu_{3} \\ 6\mu_{2} + 2\mu_{4} \ge 7\mu_{2} \end{cases}$$
$$\Leftrightarrow \qquad \left\{ \mu_{2} \le 2\mu_{1} \\ \mu_{2} \le 2\mu_{4} \end{array} \right.$$
 and
$$\begin{cases} 2\mu_{3} \le \mu_{4} \\ 2\mu_{3} \le \mu_{1} \end{cases}$$

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